

## KEY FIGURES AT A GLANCE

EARNINGS					
		2006	2007	2008	Δ 08/07
Sales	EUR mn	513.6	747.5	1.135.7	+ 51.9 %
Total revenues	EUR mn	552.3	806.8	1.189.9	+ 47.5 %
EBITDA	EUR mn	29.6	54.2	78.9	+ 45.6 %
EBIT	EUR mn	16.6	40.1	63.0	+ 57.1 %
Cashflow <sup>1</sup>	EUR mn	112.4	80.3	-115.3	> -100 %
Capital spending	EUR mn	19.2	28.5	72.4	> + 100 %
Consolidated net profit	EUR mn	12.6	48.0	49.5	+ 3.1 %
Earnings per share <sup>2</sup>	EUR	0.21	0.74	0.71	- 4.1 %
EBIT margin	%	3.0	5.0	5.3	+ 0.3 pp
Return on sales	%	3.2	5.4	5.5	+ 0.1 pp
Working capital ratio	%	2.3	2.3	14.0	+ 11.7 pp

<sup>1</sup> Change in cash and cash equivalents

<sup>2</sup> Unchanged on the basis of the weighted average number of shares in 2008: 66.845 million shares; 2007 65.595 million shares

BALANCE SHEET					
		2006	2007	2008	Δ 08/07
Total assets as of 12/31	EUR mn	457.4	703.8	854.3	+ 21.4 %
Equity as of 12/31	EUR mn	148.5	271.8	324.4	+ 19.4 %
Equity ratio	%	32.5	38.6	38.0	- 0.6 pp

EMPLOYEES					
		2006	2007	2008	Δ 08/07
Headcount	(Ø)	814	1.304	1.885	+ 44.6 %
Staff cost	EUR mn	41.8	55.0	81.7	+ 48.5 %
Sales per employee	EUR 000s	631	573	603	+ 5.2 %
Staff cost ratio	%	7.6	6.8	6.9	+ 0.1 pp

SPECIFIC COMPANY RATIOS					
		2006	2007	2008	Δ 08/07
Order receipts	EUR mn	767	1.220	876	- 28.2 %
Foreign business	%	75	89	96	+ 7.0 pp

## MISSION STATEMENT

*Climate protection and economic prosperity are not contradictory goals. Nordex has been developing competitive wind power systems since 1985 and is committed to the responsible use of the earth's natural resources. Our goal is to achieve progress by linking ecological and economic interests for the benefit of our customers, shareholders and the environment.*



**WE'VE GOT THE POWER.**